
João Ramos

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Employment

University of Southern California - Marshall School of Business

Assistant Professor of Finance and Business Economics

2016-

Queen Mary University of London

Senior Lectureship in Economics

2020-2022

Education

New York University

2010-2016

Ph.D. in Economics Dissertation: Essays in Information Economics

Advisor: David Pearce | Committee: Alberto Bisin, Debraj Ray, and Laura Veldkamp

University of Sao Paulo (USP, Brazil)

2004-2010

B.A. in Economics

2007

M.A. in Economics

2010

Research Fields

Microeconomic Theory; Game Theory; and Information Economics.

Publications in Peer-Reviewed Journals

1. *"Acquiring Information Through Peers"*
Bernard Herskovic and **João Ramos**
American Economic Review 110(7), 2128-2152, 2020
2. *"Repeated Delegation"*
Elliot Lipnowski and **João Ramos**
Journal of Economic Theory 188, 105040, 2020
3. *"Goodwill in Communication"*
Aditya Kuvalekar, Elliot Lipnowski, and **João Ramos**
Journal of Economic Theory 203, 105467, 2022
4. *"Income-Based Affirmative Action in College Admissions"*
Luis Brotherhood, Bernard Herskovic, and **João Ramos**
The Economic Journal 133(653), 1810-1845, 2023
5. *"The Wrong Kind of Information"*
Aditya Kuvalekar, **João Ramos**, and Johannes Schneider
The RAND Journal of Economics, 54(2), 360-384, 2023
6. *"A Road to Efficiency Through Communication and Commitment"*
Ala Avoyan and **João Ramos**
American Economic Review, 113(9), 2355-2381, 2023
7. *"Political Accountability Under Moral Hazard"*
Avidit Acharya, Elliot Lipnowski, and **João Ramos**
American Journal of Political Science (AJPS), 2024

Working Papers

1. *Partnership with Persistence*
João Ramos and Tomasz Sadzik
2. *Disclosure and Incentives in Teams*
Paula Onuchic and **João Ramos**

Invited Presentations (Seminars and Invited Presentations at Conferences)

2024 (incl. scheduled)	Michigan State University, University of Maryland, UC San Diego, University of Chicago, UC Berkeley, INSPER
2023	UC Riverside, Fundação Getúlio Vargas, São Paulo — FGV EESP, National University of Singapore
2022	London School of Economics, Southeast Theory (Oxford), Warwick Theory Workshop (Warwick)
2021	LUISS Guido Carli University Rome, MIT Sloan School of Management, University of Bonn, University College of London, Warwick University, PIMES — Universidade Federal de Pernambuco
2020	University of Essex, USC (Economics), University of Pennsylvania
2019	University College of London, University of Western Ontario, University of Toronto, University Carlos III Madrid, Design and Governance of Collaborations and Partnerships (MIT Sloan), Queen Mary University of London, Fundação Getúlio Vargas, São Paulo — FGV EESP, University of Illinois at Urbana-Champaign
2018	Northwestern University - Kellogg School of Management, USC (Economics), Claremont-McKenna, FGV (EESP), Oxford University, Caltech, University College of London, Royal Holloway, University of Warwick
2017	LA Theory (Caltech)
2016	Cornell University, University of Minnesota, UC San Diego, USC Marshall, Warwick University, University of Rochester (Economics), University of Rochester (Simon Business School), Pontifícia Universidade Católica do Rio de Janeiro, Fundação Getúlio Vargas, São Paulo — FGV EESP, Cowles Foundation Conference for Economic Theory (YALE)
2015	New York University, University of Vienna, Fundação Getúlio Vargas, São Paulo — FGV EESP, University of São Paulo

Teaching Experience

Spring 2021, 2022	Strategy, Management and Leadership in Investment Banking, QMUL
Spring 2022	Microeconomics II, QMUL (MRes)
Fall 2016, 2022 — 2024	Microeconomics for Business, USC Marshall
Spring 2017 — 2020	Selected Issues in Economic Theory II, USC Marshall (PhD program)

Referee, Program Committees, and Conference Organization

2016 -	Refereeing: American Economic Review, Review of Economic Studies, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Journal of Economic Theory, Theoretical Economics, Games and Economic Behavior, AEJ: Micro, AER: Insights, Journal of Law Economics and Organizations, Economic Journal, Rand Journal of Economics, Economic Theory, Review of Industrial Organization, International Economic Review, European Economic Review.
2016	Program Committee: 38 th Meeting of the Brazilian Econometric Society.
2020/2021	Program Committee: Econometric Society's World Congress 2020.
2020/2021	Program Committee: 6 th World Congress of the Game Theory Society.
2021	Program Committee: 43 rd Meeting of the Brazilian Econometric Society.
2018, 2019, 2022 — 2024	Organizer: LA Theory conference
2023	Organizer: Stanford Institute for Theoretical Economics (SITE), Session 3: Dynamic Games, Contracts, and Markets.
2024	Program Committee: Econometric Society European Summer Meeting 2024 (ESEM).

Awards and Fellowships

2022	First prize BID-IMDS-SBE 2022 Award (Brazilian Econometric Society) for the paper "Income-Based Affirmative Action in College Admissions"
2018	Institute for Outlier Research in Business (iORB)
2016-2019, 2022	Gilbert Foundation Support, USC
2010-2015	Henry M. McCracken Fellowship, NYU
2014	C.V Starr Center Travel Grant, NYU
2014	Dean's Travel Grant, NYU
2012	C.V. Starr Center Fellowship, NYU
2011	Pass with Distinction Microeconomics Qualifying Exam, NYU
2010	Fulbright-CAPES Ph.D. Fellowship, (declined)
2008-2010	FIPE Academic Performance Award, USP