

---

# João Ramos

✉ [joao.ramos@usc.edu](mailto:joao.ramos@usc.edu)  
🌐 [www.joaoaramos.com](http://www.joaoaramos.com)

## Employment

### University of Southern California - Marshall School of Business

Assistant Professor of Finance and Business Economics

2016-

### Queen Mary University of London

Senior Lecturer

2020-2022

## Education

### New York University

Ph.D. in Economics (main advisor: David Pearce)

2010-2016

### University of Sao Paulo (USP, Brazil)

B.A. in Economics

2004-2010

M.A. in Economics

2007

2010

## Research Fields

Microeconomic Theory; Game Theory; and Information Economics.

## Published, Forthcoming, and Accepted Papers

### ***Acquiring Information Through Peers*** (with Bernard Herskovic)

American Economic Review (AER), July 2020

### ***Repeated Delegation*** (with Elliot Lipnowski)

Journal of Economic Theory (JET), July 2020

### ***Goodwill in Communication*** (with Elliot Lipnowski and Aditya Kuvalekar)

Journal of Economic Theory (JET), July 2022

### ***Income-Based Affirmative Action in College Admissions*** (with Luis Brotherhood and Bernard Herskovic)

The Economic Journal (EJ), February 2023

Winner of first prize BID-IMDS-SBE 2022 Award (Brazilian Econometric Society)

### ***The Wrong Kind of Information*** (with Aditya Kuvalekar and Johannes Schneider)

Accepted at Rand Journal of Economics (Rand)

### ***A Road to Efficiency Through Communication and Commitment*** (with Ala Avoyan)

Conditionally Accepted at American Economic Review (AER)

## Working Papers

### ***Partnership with Persistence*** (with Tomasz Sadzik)

### ***Political Accountability Under Moral Hazard*** (with Avidit Acharya and Elliot Lipnowski)

Revise and Resubmit at American Journal of Political Science (AJPS)

### ***Disclosure and Incentives in Teams*** (with Paula Onuchic)

---

## Seminars and Invited Presentations

2023 (incl. scheduled)	UCI, FGV (EESP), NUS
2022	LSE, Southeast Theory (Oxford), Warwick Theory Workshop (Warwick)
2021	LUISS, MIT (Sloan), Bonn, UCL, Warwick
2020	University of Essex, USC (Economics), UPenn
2019	UCL, Western Ontario, Toronto, UC3M, QMUL, FGV (EESP), UIUC
2018	Northwestern (Kellogg), USC (Economics), Claremont-McKenna, FGV (EESP), Oxford, Caltech, UCL, Royal Holloway, Warwick
2017	LA Theory (Caltech)
2016	Cowles, Cornell, Minnesota, UCSD, USC Marshall, Warwick, Rochester (Economics), Rochester (Simon Business School), PUC-RJ, FGV (EESP), NYU
2015	University of Vienna, FGV (EESP), USP

## Program Committees and Conference Organization

2016	38 <sup>th</sup> Meeting of the Brazilian Econometric Society.
2020/2021	Econometric Society's World Congress 2020.
2020/2021	6 <sup>th</sup> World Congress of the Game Theory Society.
2021	43 <sup>rd</sup> Meeting of the Brazilian Econometric Society.
2018, 2019, 2022	LA Theory conference
2023	Stanford Institute for Theoretical Economics (SITE)

## Languages

English (fluent); Portuguese (native);